



## Financial Impact Analysis

Enterprise platform TCO comparison based on a reference case: mid-size bank in the Middle East (~1,500 employees). Projected 60-85% savings with faster time to production.

**60-85%**

COST SAVINGS

**< 3 mo**

PAYBACK

**€1M+**

ANNUAL SAVINGS

**< 1 Day**

TIME TO PROD

### PROJECTED TOTAL COST OF OWNERSHIP — ANNUAL COMPARISON

COST CATEGORY	TRADITIONAL	OPENOVA	SAVINGS
Platform Licensing	€150-300K	€50-200K	60-85%
Observability SaaS	€200-400K	Included	100%
Database Licensing	€100-300K	Included	100%
Security + Identity SaaS	€150-350K	Included	100%
Platform Team (5-10 eng)	€500K-1.2M	€200-400K (2-3)	65-75%
SOC/NOC Team (5-10 eng)	€500K-1M	€100-200K (Specter)	70-80%
External Consulting	€200-500K	Included	100%
<b>TOTAL ANNUAL</b>	<b>€1.8M-4.05M</b>	<b>€460K-1.15M</b>	<b>60-85%</b>

### PROJECTED MIGRATION SAVINGS (ANNUAL)

Datadog → Grafana Stack	€200-400K	Prisma Cloud → Falco + SIEM	€100-200K
Splunk → Loki + Grafana	€150-300K	Oracle DB → CNPG	€100-300K
Dynatrace → OTel + Mimir	€150-350K	Okta → Keycloak	€50-150K

### REFERENCE CASE — MID-SIZE BANK, ME (~1,500 EMPLOYEES, 200+ CORES, 2 REGIONS)

CATEGORY	CURRENT	OPENOVA
OpenShift	€200K	Included
Datadog	€250K	Included
Redis + Confluent	€200K	Included
Auth0	€60K	Included
Platform Team (5)	€600K	€240K
SOC/NOC (5)	€500K	€120K

**€1,000,000+**

ANNUAL SAVINGS FOR THIS EXAMPLE

**< 1 Day**

TIME TO PROD (VS 2-3YR)

**< 3 mo**

PAYBACK PERIOD

**65-75%**

STAFFING REDUCTION

**100%**

CONSULTING ELIMINATED

Request a custom TCO analysis for your organization.

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